

IN THE NATURE OF ABRIDGED PROSPECTUS - MEMORANDUM CONTAINING SALIENT FEATURES OF THE PROSPECTUS

This is an abridged prospectus containing salient features of the Prospectus. You are encouraged to read greater details available in the Prospectus.

THE DOCUMENT CONSISTS OF FOUR PAGES OF APPLICATION FORM ALONG WITH INSTRUCTIONS AND EIGHT PAGES OF ABRIDGED PROSPECTUS. PLEASE ENSURE THAT YOU HAVE RECEIVED ALL THE PAGES.

You may obtain a physical copy of the Application form and the Prospectus from stock exchange/s, syndicate members, registrar to issue, underwriters, bankers to the issue, or Self Certified Syndicate Banks. You may also download the Prospectus from the websites of (“SEBI”), Lead Manager and Stock Exchange where the equity shares are proposed to be listed that is www.sebi.gov.in; www.qeplindia.com and www.bseindia.com.



LEX NIMBLE SOLUTIONS LIMITED

Registered office: Q3, Module A1, 10th Floor, Cyber Towers, Hitec City, Madhapur, Hyderabad, 500081 Telangana

Contact Person:: Ms. Kavitha Somavarapu, Company Secretary Tel No.: +91 40-23122330

E-Mail: investment@lexnimble.in, **Website:** www.lexnimble.com, **CIN:** U74140TG2005PLC045904

PROMOTERS OF THE COMPANY

Lex Nimble Solutions Inc., and Praveen Chakravarthy Medikundam

ISSUE DETAILS, LISTING AND PROCEDURE

THIS IS AN INITIAL PUBLIC ISSUE (IPO) OF 11,12,000 EQUITY SHARES OF FACE VALUE OF ₹10/- EACH OF LEX NIMBLE SOLUTIONS LIMITED (“LEX” OR THE “COMPANY” OR THE “ISSUER”) FOR CASH AT A PRICE OF ₹57 PER EQUITY SHARE INCLUDING A SHARE PREMIUM OF ₹47 PER EQUITY SHARE (THE “ISSUE PRICE”) AGGREGATING TO ₹633.84 LAKHS (“THE ISSUE”), OF WHICH 56,000 EQUITY SHARES OF FACE VALUE OF ₹10 EACH WILL FOR CASH AT A PRICE OF ₹57 PER EQUITY SHARE INCLUDING A SHARE PREMIUM OF ₹47 PER EQUITY SHARE AGGREGATING TO ₹31.92 LAKHS WILL BE RESERVED FOR SUBSCRIPTION BY MARKET MAKER TO THE ISSUE (THE “MARKET MAKER RESERVATION PORTION”). THE ISSUE LESS THE MARKET MAKER RESERVATION PORTION i.e. NET ISSUE OF 10,56,000 EQUITY SHARES OF FACE VALUE OF ₹10 EACH AT A PRICE OF ₹ 57 PER EQUITY SHARE AGGREGATING TO ₹ 601.92 LAKHS IS HEREINAFTER REFERRED TO AS THE “NET ISSUE”. THE EQUITY SHARES ARE PROPOSED TO BE LISTED ON BSE Limited (“BSE” OR THE “DESIGNATED STOCK EXCHANGE”). FOR THE PURPOSE OF THE ISSUE, THE DESIGNATED STOCK EXCHANGE WILL BE THE BSE LIMITED.

This IPO being Fixed Price issue the Price per Equity share is been fixed at ₹57 per Equity Share of Face value of ₹10 each and the minimum Bid Lot size is 2,000 Equity Shares and in multiples of 2000 thereof and for which pre-issue advertisement shall be advertised in English national daily ‘Financial Express’, Hindi National Daily ‘Jansatta’ and regional daily ‘Nava Telangana’ after registering Prospectus with the Registrar of Companies, Hyderabad, Telangana. For details of Basis for Issue Price, please refer page no. 44 of the Prospectus.

Procedure:

If you wish to know about the process and procedures applicable to public issue, you may request for a copy of the General Information Document from Lead Manager or download it from the website of the BSE at www.bseindia.com and Lead Manager at www.qeplindia.com.

ELIGIBILITY FOR THE ISSUE

Whether the company is compulsorily required to allot at least 75% of the net offer to public, to qualified institutional buyers- No/Not Applicable. THIS ISSUE IS BEING IN TERMS OF CHAPTER XB READ WITH REGULATIONS 106(M)(1) OF THE SEBI (ICDR) REGULATIONS, 2009 and hence Regulations 26 of SEBI (ICDR) Regulations, 2009 is not applicable.

INDICATIVE TIMETABLE

Issue Opening Date	on 12 th March, 2018 (Monday)	Initiation of Unblocking of funds	On or before 22 nd March, 2018 (Thursday)
Issue Closing Date	on 16 th March, 2018 (Friday)	Credit of Equity Shares to demat accounts of Allottees	On or before 22 nd March, 2018 (Thursday)
Finalisation of basis of allotment with the Designated Stock Exchange	On or before 21 st March, 2018 (Wednesday)	Commencement of Trading of EquityShares on the Stock Exchanges	On or before 26 th March, 2018 (Monday)

GENERAL RISKS

Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in this offering. For taking an investment decision, investors must rely on their own examination of our Company and the Issue including the risks involved. The Equity Shares offered in the Issue have neither been recommended nor approved by Securities and Exchange Board of India nor does Securities and Exchange Board of India guarantee the accuracy or adequacy of this Prospectus. Specific attention of the investors is invited to the section titled “Risk Factors” beginning on page no. 10 of the Prospectus and on page no. 8 of this Abridged Prospectus.

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PRICE INFORMATION OF LEAD MANAGER: QUINTESSENCE ENTERPRISES PRIVATE LIMITED

Issue Name	+/- Change in closing price, [+/- % change in closing benchmark]		
	% change in Closing price, (% change in Benchmark index) as on 30th calendar day from listing	% change in Closing price, (% change in Benchmark index) as on 90th calendar day from listing	% change in Closing price, (% change in Benchmark index) as on 180th calendar day from listing
BLUEBLOOD VENTURES LIMITED	NA	NA	NA

Source: BSE Website. NA: Not available. For the last one year the share has been mostly trading at below the issue price of ₹50 per equity share and for the last six months it has been trading at around ₹43 per share.

Name of Lead Manager and contact details	Quintessence Enterprises Private Limited 8-2-603/B/33/A/9, B-201, Zahera Nagar, Road No.10, Banjara Hills, Hyderabad – 500 034, Telangana Tel No: +91 40 65528262 E-mail: quintessence@qeplindia.com, web: www.qeplindia.com Contact Person: Ms.Lavanya Chandra SEBI Registration No.: INM000011997
Name of Registrar to the Issue and Contact Details	Bigshare Services Private Limited 1 st Floor, Bharat Tin Works Building, Opp. Vasant Oasis Makwana Road, Marol, Andheri East, Mumbai - 400 059 Tel. No.: +91 – 22 – 6263 8200 / Fax No.: +91 – 22 – 62638299 e-mail: ipo@bigshareonline.com Website: www.bigshareonline.com Investor Grievance Email: investor@bigshareonline.com Contact Person: Mr. Ashok Shetty SEBI Regn. No.: INR000001385
Name of Statutory Auditor	M/s. SPC & Associates, Chartered Accountants
Name of Credit Rating Agency and rating or grading obtained, if any	Not Applicable
Name of Debenture Trustee, if any	Not Applicable
Self Certified Syndicate Banks	The list of banks is available on http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/ Recognised- Intermediaries

Non-Syndicate Registered Brokers: You can submit Bid cum Application Forms in the Issue to Registered Brokers at the Broker Centres. The details of such Broker Centres, along with the names and contact details of the Registered Brokers are available on the respective websites of the Stock Exchange (www.bseindia.com).

Details regarding website address(es)/link(s) from which the investor can obtain list of Registrar to the issue and Share Transfer Agents and Depository Participant who can accept Application from Investor (As applicable). The Details of the Designated Registrar and Share Transfer Agents locations and Designated Collecting Depository Participant Locations along with their Names and Contact Details are available on the website of the Stock exchange (www.bseindia.com).

PROMOTER OF THE ISSUER COMPANY: Our Company is promoted by M/s. Lex Nimble Solutions Inc., and Mr. Praveen Chakravarthy Medikundam.

1. Mr. Praveen Chakravarthy Medikundam is the Non-Executive Chairman of the Company. He is a member of the American Bar Association and New York Bar Association. He is also a member of the Institute of Company Secretaries of India and the Institute of Chartered Secretaries and Administrators of UK. He advises clients on Federal and New York Corporate Law focusing on complex corporate strategy. He has extensive experience in representing clients in international transactions in complex corporate restructuring, acquisitions. His entrepreneurship is focused on quality and technology solutions to everyday problems and has been responsible in streamlining the quality process and culture in the Company.

2. Lex Nimble Solutions Inc., was incorporated on 4th March, 2004 in the state of Illinois, US by Mr. Praveen Chakravarthy Medikundam and Mr. Samuel Alemu. The Company is engaged in the business of IT development, consulting training and certification and is the holding company of the issuer company since the year 2012.

None of our Group Companies are listed on any of the Stock Exchanges. For further details please refer page no. 85 of the Prospectus.

BUSINESS OVERVIEW AND STRATEGY

Our Company was incorporated in the name and Style of 'ILBSG Professional Services Private Limited under the Companies Act, 1956 pursuant to Certificate of Incorporation dated 15th April, 2005 issued by the Registrar of Companies, Hyderabad, to engage in Business outsourcing, IT and supporting services. Later on, the name of the Company was changed to Lex Nimble Solutions Private Limited with effect from 17th January, 2012. It was recently converted into a Public Company vide new certificate dated 18th August, 2017. The Company became a subsidiary of Lex Nimble Solutions Inc., in the year 2012 and hence, the change of name during that year. The holding company has helped us in building our business and brand through all these years. Now we seek to expand our operations in the domestic market for which we seek funds as envisaged in the section "Objects of the Issue" through an IPO consequently, diluting the holding company's stake in our Company.

The Company is engaged in business of Appraisal Advisory, Certification, training and related services on quality models, IT product and development and services

OUR BUSINESS STRATEGY

The company's endeavor is to provide high quality consultation and certification services to small and medium sized IT and other services organizations at affordable costs, yet well recognized by the industry for its standards and quality.

Board of Directors

Currently, the Board of Directors consists of the following directors:

S.NO.	NAME	DESIGNATION	PROFILE AND EXPERIENCE
1.	Mr. Praveen Chakravarthy Medikundam	Non-Executive Chairman	He is a member of the American Bar Association and New York Bar Association. He is also a member of the Institute of Company Secretaries of India and the Institute of Chartered Secretaries and Administrators of UK. His entrepreneurship is focused on quality and technology solutions to everyday problems and has been responsible in streamlining the quality process and culture in the Company.

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S.NO.	NAME	DESIGNATION	EXPERIENCE
2.	Mr. Samuel Alemu	Non-Executive Director	Samuel is a graduate of Harvard Law School, University of Wisconsin-Madison Law School, and Addis Ababa University College of Law. He has been admitted to the bar associations of New York State, United States Tax Court, and the United States Court of International Trade. Samuel is instrumental in diversifying the company into various business areas and consulting. His vast experience has helped the company obtain profitable business relationships and maintain its respectable growth into the future.
3.	Smt. Sarada Devi Medikundam	Non-Executive, Non-Independent Director	She has been instrumental in implementing gender equality and creating a favorable environment for the women workforce.
4	Dr. Chandra Sekhar Vanumu	Wholetime Director	He has acquired his PhD in Quality Assurance and Reliability and a Master of Technology degree in production Science & Technology from IIT - Kharagpur, India. He has over 22+ years of global experience as Management and Process Improvement Consultant, working in different regions.
5	Mr. Sreenivas Katragadda	Non-Executive, Independent Director	A M.Sc., degree holder, he has worked at Nokia formerly Alcatel-Lucent and Lucent Technologies for 20 years. He has designed and developed and managed many products in both Wireless and Wireline Telecom and IP Multimedia Subsystem (IMS) business. He has worked with many Global customers like AT&T, Verizon, Sprint, British Telecom, and France Telecom and others.
6	Mr. Jaganmohan Venkata Bukkaraju	Non-Executive, Independent Director	He acquired his Master's degree in Business Administration from Northern Illinois University and has over 24 years of experience in package implementation in financial banking, manufacturing and leadership search environment, involving technical and managerial responsibilities.
7	Mr. Nalinkumar Patel	Non-Executive, Independent Director	He has completed his Master of Science degree in Computer aided design from the University of Florida, USA. He has 29 years of experience in Leadership, management, computer engineering and in implementing various e-Governance Projects in Government.
8	Mr. Rakesh Choudhary	Non-Executive, Independent Director	He has a Bachelor's degree in Commerce from Osmania University, India. He has over 20 years of experience in providing conveyor belt sales, installation and maintenance. He has served various industries including Power, Cement, Aggregates, Coal, Mineral Mining and Heavy engineering.

OBJECTS OF THE ISSUE

Particulars	Total Funds required	Amount incurred till 16th February, 2018	Balance Deployment
CMMI Consulting	159.03	3.28	155.75
Establishment as an ISO certifying body	159.03	14.67	144.36
Customisation of SimpleLaw for the Indian Market	190.84	—	190.84
General Corporate Purposes	80.94	—	80.94
Issue Expenses	44.00	22.40	21.60
Total	633.84	40.35	593.49

SHAREHOLDING PATTERN

S.No.	Particulars	Pre-issue no. of shares	% holding of pre-issue
1	Promoters and Promoter Group	30,77,910	99.99
2	Public	90	0.01
	TOTAL	30,78,000	100.00

Number / amount of equity shares proposed to be sold by Selling Shareholders: Not Applicable

RESTATED AUDITED FINANCIALS

(Rs. in '000)

	For the year ended			
Particulars	31.10.2017	31.03.2017	31.03.2016	31.03.2015
Total Incomes from Operations:				
Revenue from operations	9105.82	16435.30	13607.94	14008.68
Other income	951.29	995.25	650.73	142.84
Total income	10057.11	17430.55	14258.67	14151.52
Net Profit/(Loss) before tax and extraordinary items	1727.93	1022.00	1669.12	1602.11
Net Profit/(Loss) after tax and extraordinary items	1188.84	502.21	1153.20	1194.22
Equity Share Capital	30780.00	5117.78	5117.78	5117.78
Reserves and Surplus	6486.86	5298.02	4795.80	3642.60
Net Worth				
Basic Earnings per share (Rs.)	0.39	0.98	2.25	3.71
Diluted Earnings per share (Rs.)	0.39	0.98	2.25	3.71
Return on Net Worth (%)	2.38	1.04	2.41	2.56
Net Asset Value per share (Rs.)	16.24	94.24	93.44	144.92

INTERNAL RISK FACTORS

Below are the Top 5 Risk Factors as per the Prospectus

- The proposed objects of the issue for which funds are being raised have not been appraised by any bank or financial institution. Any inability on our part to effectively utilize the Issue proceeds could adversely affect our financials**
- We have not made any alternate arrangements for meeting our capital requirements for the Objects of the issue. Further we have not identified any alternate source of financing the 'Object of the Issue'. Any shortfall in raising / meeting the same could adversely affect our growth plans, operations and financial performance.**
- Failure to obtain pre-qualifications and/or certifications could adversely impact our business.** As detailed in the 'Objects of the Issue' on page no. 40 of the Prospectus, we intend to foray into CMMI Consulting practice and also develop as an ISO certifying body. Both these initiatives require us to satisfy the qualifying criteria listed down by the respective governing councils. Also, we would be required to be updated and upgraded from time to time in order to continue the consulting practice and issue a quality control certificate. Undoubtedly, any inability or failure to comply with those conditions would impact our business.
- Pending trademark approval:** In line with one of the objects of the issue being an ISO certifying body, we have already applied for a trademark for LEXQ that would be our certification logo. Though our documentation is in order, we cannot deny that the application stands the risk to be rejected on any ground, technical or otherwise. We are awaiting a communication from the Office of Trademarks in this regard.

5. **Absence of Trademark for our Company logo.** The logo used by us on all our corporate communications including letter heads used by us is also used by our holding company. Neither of us has applied to register it as our trademark. This exposes us to third party litigations if anyone stakes a claim for the same.
6. **Conflict of interest with the business of our holding company:** Both the Company and Lex Nimble Solutions Inc., the holding company are into similar business of IT services and consulting and there could be a conflict of interest while exploring possibilities of expansion and growth in future. However, we are focused to expand in the Indian market while our holding company concentrates in the US.
7. **Significant dependence on our customers:** International Legal and Business Services Group LLP, US which is one of our promoter group entity has been our major customers contributing to about 97% of our total revenue and therefore, is a significant factor for our business and financial health. However, we have slowly begun to diversify our business in the domestic market which is also one of the objectives of this IPO.
8. **Our promoter group entity International Legal and Business Services LLP, India is engaged in legal process outsourcing has been reporting a loss since incorporation during the year 2015.**

SUMMARY OF OUTSTANDING LITIGATIONS, CLAIMS AND REGULATORY LAWS

- A. There are no litigations involving our company.
- B. There is no outstanding Regulatory Action against the promoters/ Group Companies since inception.
- C. There are no outstanding criminal proceedings against the promoters.

For further details, please refer to section titled “Outstanding Litigations and Material Developments” on page 109 of the Prospectus.

DECLARATION BY THE COMPANY

We hereby declare that all the relevant provisions of the Companies Act, 1956, the provisions of the Companies Act, 2013 and the guidelines/regulations issued by the Government of India or the Guidelines /regulations issued by the Securities Exchange Board of India, established under section 3 of the Securities Exchange Board of India Act, 1992 as the case may be , have been complied with and no statement made in the prospectus is contrary to the provisions of the Companies Act, 1956 the Companies Act, 2013, the Securities and Exchange Board of India Act, 1992 or rules made or guidelines or regulations issued there under, as the case may be. We further certify that all the statements in the Prospectus are true and correct.

ANNEXURE II

FORMAT FOR DISCLOSURE OF PRICE INFORMATION OF PAST ISSUES HANDLED BY QUINTESSENCE ENTERPRISES PRIVATE LIMITED SHALL BE READ AS UNDER

A. Summary statement of price information of past issues handled by Quintessence Enterprises Private Limited

Sr. No.	Issue Name	Issue Size (₹ Crs.)	Issue Price (₹)	Listing Date	Opening price on listing date (₹)	% change in Closing price, (% change in Benchmark index) as on 30th calendar day from listing	% change in Closing price, (% change in Benchmark index) as on 90th calendar day from listing	% change in Closing price, (% change in Benchmark index) as on 180th calendar day from listing
1	Blueblood Ventures Limited	7.03	50	8 th February, 2016	51	N.A.	N.A.	N.A.

Source: BSE Website. N.A.: Not available. For the last one year the share has been mostly trading at below the issue price of ₹50 per equity share and for the last six months it has been trading at around ₹43 per share.

B. Track Record of past issues handled by Quintessence Enterprises Private Limited

Financial Year	Total No. of IPOs	Total Funds Raised (¹ Crs.)	Nos. of IPOs trading at discount as on 30th calendar day from listing date			Nos. of IPOs trading at premium as on 30th calendar day from listing date			Nos. of IPOs trading at discount as on 180th calendar day from listing date			Nos. of IPOs trading at premium as on 180th calendar day from listing date		
			Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%
2013 – 14	–	–	–	–	–	–	–	–	–	–	–	–	–	–
2014 – 15	–	–	–	–	–	–	–	–	–	–	–	–	–	–
2015 - 16	1	7.03	–	–	N.A.	–	–	–	-	-	N.A.	-	-	N.A.

Source: BSE Website. N.A.: data not available.